

Business Consulting Services

Why Choose EdgeStone?

EdgeStone's expertise positions us to provide an intelligent, in depth and independent assessment of all aspects of your business operations.

We focus on all aspects of the business model – overall financial performance, customer perceptions and assessments, sales and market assessment, financial systems review and Human Resources compliance assessment to give you a complete integrated picture of your operation.

The end result is that we provide a specific list of recommendations to improve the performance of your business and achieve better operating results.

We provide an independent assessment you can trust.

Benefits of the EdgeStone Service

Based on our extensive experience in running and growing technology based companies, EdgeStone recognizes that timely and independent assessments of your business operations are critical to your success.

Our team has extensive experience in operations, finance, sales and human resources. You can engage us to help you in a wide range of our consulting offerings or on a single, focused issue.

EdgeStone Consulting is a woman owned business certified in the State of New Jersey.

We Offer the Following Consulting Services:

Financial System Review

- Perform a detailed review of your financial reporting system and provide detailed recommendations for improvement.
- Is your executive team getting key financial results in a timely manner? We will perform a review of the process and provide specific recommendations how to break the logjam.

Business Plan Development

- Prepare a detailed business plan for your company's new offering. This includes providing market assessment, competitive analysis, detailed financial projections, and how this new business line will be integrated into your company.

Financial Assessment

- Review organizational structure and workflow and provide specific recommendations to optimize performance.
- Review cost structure and provide specific recommendations to improve your bottom line.
- Are your Project Managers getting timely and accurate information so they can meet their profit objectives? We can implement an improved project reporting system for your company.

Forecasting Models

- If you do not have an existing forecasting model in place, we will work with your team to implement one.
- If you have an existing forecasting model, we will review it and provide specific recommendations to improve it.

Cash Flow Improvement

- Are the people who can make an impact in collecting the receivables getting the information they need in a timely fashion? We can review your current system and recommend areas for improvement.
- If you do not have a model in place, we can design a cash flow forecasting model.

Human Resource Strategy

- Review existing policies for compliance.
- Develop standard policies for your company.
- Write or update your Affirmative Action Plan.
- Provide an assessment of your EEOC compliance and develop reporting structure.
- Review your HR systems and provide specific recommendations for improvement.
- Review of existing compensation system. If you do not have one in place, we can develop it for you.

Benefits Consulting

- Review your benefit structure and identify areas for improvement and/ or cost savings.
- Source independent brokers through a formal RFP process and work with them to get you a competitive plan.
- Review your current 401(k) plan and identify areas for improvement.
- Source the nations leading retirement plan providers through a formal RFP process. Select the provider that will be the most cost effective to the company, as well as provide your employees with an important benefit.

Interim Management Support

- We can provide interim senior management support to fill your temporary need.
- We can provide interim President, Chief Operating Officer, Chief Financial Officer and Human Resources Director.
- By choosing EdgeStone to provide your interim management support, you will give your management team the time to select the right replacement.
- We can also assist you in defining your management position and sourcing potential replacement candidates.

Contact Information

For a confidential discussion on your specific needs, please call our corporate headquarters in Princeton, NJ:

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